



HOLIDAYS 2019

JAKE'S FINER FOODS



Seasonal Transitions

Update your menu for the holidays by simply swapping out an ingredient or two for an easy transition. For example, a spring cheese board with fresh berries and jam takes a seasonal shift with colorful dried fruits, figs, and mixed nuts.

Cheese Board

Schreiber Assorted Cheeses (425501)
Belgioioso Mozzarella Cheese (MOZZ39)
President Brie Cheese (BRIE08)



Crab Cakes

Phillips Chesapeake-Style Crab Cakes (SEAF26)
Knorr Intense Flavors Fresh Citrus Base (SAU053)
Watercress (PR1829)

Flavor Exploration

Local has now gone global with consumers looking to experience new flavors from around the world. Complex heat is also a trendy sensory thrill—marrying a heat component with a sweet, floral note to create balance and interest.



Beef Tenderloin with Mushroom Sauce

Gourmet Ranch 8 oz Beef Tenderloin (GO1727)
Knorr Demi-Glace (SAUC89)
Mushrooms (PR1290)

Mushroom Sauce Recipe

Pre-heat skillet to med-high; add olive oil and 2 tbsp. clarified butter. Season steaks with salt and pepper. Place steaks in hot skillet, sauté 4 minutes on each side for medium-rare.

Remove steaks from skillet, add 2 tbsp. clarified butter and 3/4 cup mushrooms to skillet. Sauté for 2 minutes; deglaze with 2 tbsp. cognac, then add 2 tbsp. red wine and 2 packages demi-glace. Let simmer for one minute.

Pour sauce over steaks and enjoy!

Match Maker

A marinade or brine with a small amount of alcohol improves flavor penetration. Whatever you use to cook with, it should be something that you would want to drink with the meal. A general rule-of-thumb is the beefier flavor the dish or cut has, the more robust or flavorful beverage you'll want to use.



Serving Ideas

Put your own twist on holiday favorites by adding fruit-flavored glazes to turkey or ham.

Try offering classic, seasonal side dishes such as cornbread stuffing, or broccoli-rice and green bean casseroles as LTO side options or upgrades.

Spiral Ham

Hormel Spiral-Cut Ham (HAMS12)
Carrots (PR0470)
Garlic (PR0683)



Pilgrim Sandwich

Butterball Roasted Turkey Breast Filet (TURK14)
Ron's Home Style Foods Cornbread Dressing (388043)
Pioneer Light Brown Gravy Mix (GRVY62)
Ocean Spray Cranberry Sauce (400457)
Tribeca Oven Multi-Grain Loaf (FBR069)

It's The Season

Consumer cravings for holiday foods start long before the big days arrive. As cooler weather rolls in and decorations go up, add some comfort food to your menu with a spin on traditional fall favorites.



Pour on Profits

Pouring a cup of coffee yields great returns! With an average cost of under \$0.15 per cup and an average menu price of more than \$2, that's some serious bean counting. So, be sure to offer a fresh cup of hot coffee with dessert to complete the customer experience.

Sweet Treats

David's Cranberry Orange Muffins (PMUF54)
David's Chocolate Chip Muffins (PMUF47)
David's Rocky Road Brownies (BRNE02)
Red Diamond Columbian Arabica Coffee (COFE13)



Holiday Pies

Chef Pierre Apple Pie with Lattice Crust (PIE011)

Chef Pierre Pumpkin Pie (PIE030)

Chef Pierre Pecan Pie (PIE029)

Sweet Returns

Selling dessert to just 1 out of 4 customers, assuming a \$4.95 menu price and a 150 headcount per nite, can result in nearly \$67,000 sales annually. That's a sweet treat you can take to the bank!

Meats, Seafood, Produce, Sides

JAKE'S ITEM #	MEATS	BRAND	PACK SIZE
G00722	BEEF CHILI MEAT 80/20	GOURMET RANCH	1 / 10 LB
G01727	BEEF TENDERLOIN EE 8OZ	GOURMET RANCH	20 / 8 OZ
JB0479	BEEF TNDR PSMO HRFD/ANGUS 1881	CERTIFIED HEREFORD	1 / 4 PC
JB0473	BEEF RIBEYE HRFD/ANGUS 1881	CERTIFIED HEREFORD	1 / 2 PC
HAMS09	HAMS BI SMOKED BONE IN NATURAL JUICE	HORMEL	2 / 18 LB
HAMS92	HAMS WHLE HARDWOOD SMOKED NAT JUICES	HORMEL	1 / 7.78 LB
HAMS12	HAMS SPIRAL	HORMEL	1 / 8 LB
TURK14	TURKEY BREAST FILET 4OZ RAW	BUTTERBALL	1 / 36 CT
TRKY50	TURKEY BRST RAW RST SKON NETTED 15%	BUTTERBALL	2 / 13 LB AVG
TURK32	TURKEY RST BRST RAW BNLS/SKLS 2 LOBE	CAROLINA	2 / 9 LB AVG
TURK38	TURKEY HENS 12-14LB WHL GRD A	PACKER	4 / 12 LB AVG
TURK62	TURKEY TOMS 18-20LB WHL GRD A	PACKER	2 / 19 LB AVG
TURK53	TURKEY BRST FRNCH CUT AIRLINE SEASN PK	CAROLINA	4 / 7 LB AVG
G20033-35	CHICKEN BREAST LR B/S SEL S/A	GOURMET RANCH	1 / 10, 20, 40 LB
G20988-90	CHICKEN TENDERS BIAS CUT	GOURMET RANCH	1 / 10, 20, 40 LB

JAKE'S ITEM #	SPECIALTY MEATS	BRAND	PACK SIZE
JB6128	VEAL RIB RACK CHOP READY 6 BONE FRZ	CATELLI	1 / 10 LB
JB6125	VEAL RIB RACK CHOP 6 BONES/2 RACKS	CATELLI	1 / 10 LB
JB6105	VEAL TOP ROUND CAP ON 2PCS	CATELLI	1 / 2 PC
JB5308	LAMB RACK FRNC 14-16 FRZ FOR GR	CATELLI	1 / 20 LB
JB5303	LAMB RACK FRNC 12-14 FRZ GR	CATELLI	1 / 20 LB
JB5156	LAMB RACKS 28/UP 12PC FRNC AUS FRZ	PACKER	1 / 35 LB
G50070	LAMB OSSO BUCO 1.5" TO 2.5"	GOURMET RANCH	1 / 10 LB
POUL84	QUAIL SEMI BONELESS FRESH	TEXAS QUAIL	6 / 4 CT

JAKE'S ITEM #	SEAFOOD	BRAND	PACK SIZE
SEAF26	CRAB CAKES .75 OZ CHESAPEAKE STYLE	PHILLIPS	100 / 75 OZ
CRAB46	CRAB CAKES 3.25 OZ CHESAPEAKE STYLE	PHILLIPS	12 / 3.25 OZ
CRAB42	CRAB CAKES 5 OZ SOUTHERN STYLE	PHILLIPS	16 / 5 OZ
CRAB19	CRAB MEAT CLAW BLUE PAST REFRIG	PHILLIPS	6 / 1 LB
CRAB11	CRAB MEAT CULINARY JUMBO BLUE PAST	PHILLIPS	6 / 1 LB
CRAB17	CRAB MEAT JUMBO LUMP BLUE PAST REFRIG	PHILLIPS	6 / 1 LB
CRAB16	CRAB MEAT LUMP BLUE PAST REFRIG	PHILLIPS	6 / 1 LB
SHMP81	SHRIMP 16-20 EZ PEEL	PACKER	10 / 2 LB
SHMP23	SHRIMP 16-20 P/D T/ON IQF RAW FARM RAISED	PACKER	5 / 2 LB
SHMP82	SHRIMP 21-25 EZ PEEL	PACKER	10 / 2 LB
SHMP38	SHRIMP P/D 21-25 T/ON IQF	PACKER	5 / 2 LB
SEAF07	CALAMARI BRD SALT & PEPPER	PHILLIPS	16 / 9 OZ
SEAF15	SQUID 5-8" TUBES ONLY CALAMARI CLN	PANAPESCA	4 / 2.5 LB
SEAF42	LOBSTER MEAT CLAW & KNUCKLE CKD	PACKER	6 / 2 LB

JAKE'S ITEM #	PRODUCE	BRAND	PACK SIZE
PRO551	TOMATOES GRAPE CLAMSHELL	M&M TOMATO	1 / 12 CT
PR1940	TOMATOES 5X5 #1 2-LAYER	M&M TOMATO	1 / 22 LB AVG
PR1971	TOMATOES SALSA BULK	M&M TOMATO	1 / 25 LB
PR1985	TOMATOES RANDOM CAFE BULK	M&M TOMATO	1 / 25 LB
PRO470	CARROTS JUMBO 25 LB	PACKER	1 / 25 LB
PR1830	SQUASH YELLOW 4/7 BU CASE	PACKER	4 / 4 LB AVG
PR1891	SQUASH ZUCCHINI CASE	PACKER	4 / 4 LB AVG
PR2040	YAMS COMBO MEDIUM CASE	PACKER	1 / 40 LB
PR1290	MUSHROOMS GENERIC FOOD SERVICE GRD	SOUTHMILL	1 / 10 LB

JAKE'S ITEM #	SIDES & SUCH	BRAND	PACK SIZE
388042	CASSEROLE RICE BROCCOLI CHEESE	RON'S HOME STYLE FOODS	4 / 4.75 LB
388039	CASSEROLE SWEET POTATO ENTREE	RON'S HOME STYLE FOODS	5 / 4.75 LB
388043	DRESSING CORN BREAD	RON'S HOME STYLE FOODS	6 / 4.75 LB
MIXS21	MIX STUFFING CORNBREAD	MRS. CUBBISON'S	6 / 56 OZ

Breads, Cheese, Sweets, Serving

JAKE'S ITEM #	BREADS	BRAND	PACK SIZE
FBR013	BREAD BAGUETTE FRENCH 21" NAT PARBAKED	TRIBECA OVEN	22 / 10.9 OZ
FBRD85	BREAD BATARD FRENCH RUSTIC PARBAKED	TRIBECA OVEN	20 / 11.9 OZ
FBR095	BREAD FRENCH PULL APARTS	TRIBECA OVEN	38 / 8.04 OZ
FBR091	BREAD ROLL FRENCH DINNER 18OCT	TRIBECA OVEN	180 / 1.1 OZ
FBR059	ROLLS DINNER ASST NAT PARBKD	TRIBECA OVEN	180 / 1.2 OZ

JAKE'S ITEM #	CHEESES & DIPS	BRAND	PACK SIZE
FREN15	SPINACH ARTICHOKE DIP	STOUFFER	4 / 64 OZ
BRIE08	BRIE CHEESE 60% RND RTD MB FDS	PRESIDENT	6 / 8 OZ
NCHE96	MUENSTER CHEESE CHUNK	WISCONSIN	1 / 10 LB
NCHE06	COLBY JACK LOAF RBGH FREE	DELI SOURCE	2 / 5 LB
MOZZ39	CHEESE MOZZ FRSH OVOLINI	BELGIOIOSO	2 / 3 LB
MOZZ37	CHEESE MOZZ BALLS/CILIEGINE FRSH 1/3 OZ	BELGIOIOSO	2 / 3 LB
425501	CHEESE CUBE ASTD HAV, GOUDA, MUEN	SCHREIBER	3 / 5 LB

JAKE'S ITEM #	SWEETS	BRAND	PACK SIZE
PIE031	PIES APPLE DUTCH PRE-SLICED 8 SLICES	CHEF PIERRE	6 / 45 OZ
PIE030	PIES PUMPKIN 10" PRE-SLICED 8 SLICES	CHEF PIERRE	6 / 43 OZ
PIE029	PIES PECAN PRE-SLICED 8 SLICES	CHEF PIERRE	6 / 36 OZ
PIES06	PIES BUTTERMILK 8"	QUALITY BAKERY	10 / 22 OZ
PIES16	PIES SWEET POTATO 8"	QUALITY BAKERY	10 / 22 OZ
PIE011	PIE APPLE LATTICE PRESLICED	SARA LEE	6 / 48 OZ
CAKE43	CAKES ITALIAN CREME CARAMEL	KING CHEESECAKE	4 / 76 OZ
CAKE42	CAKES WHITE CHOCOLATE GANACHE	KING CHEESECAKE	4 / 84 OZ
CHCK29	CHEESECAKE ORANGE DREAMSICKLE 9"	KING CHEESECAKE	4 / 72 OZ
CHCK33	CHEESECAKE PEACH PASSION TALL 9"	KING CHEESECAKE	4 / 112 OZ
DSR184	DESSERT MINI PLATTER KIT	ALESSI	1 / 120 CT
DSR187	PASTRIES MINI ASSORTED FANCY	ALESSI	2 / 56 CT
DSR188	TIRAMISU MINI	ALESSI	2 / 56 CT
DSR189	CHEESECAKE LOLLIPOPS VARIETY	ALESSI	2 / 56 CT
DSR190	CASES VARIETY TCAKES, 6 FLAVORS	ALESSI	3 / 40 CT

JAKE'S ITEM #	BAKING ESSENTIALS	BRAND	PACK SIZE
BKSP15	CHOCOLATE CHIPS 1M SEMI-SWEET	HERSHEY	1 / 25 LB
TOPG17	PECANS GLAZED PCS	AZAR	1 / 5 LB
NUTS35	PECAN PIECES FCY MED RAW	PACKER	6 / 5 LB
485770	CRANBERRIES DRIED	CHERRY CENTRAL	1 / 4 LB
TOPG11	CHERRIES AMARENA	TOSCHI	6 / 1 KG
FFRT06	BLUEBERRIES IQF	BELLA GARDEN	2 / 5 LB
FFRT19	RASPBERRIES RED IQF	PACKER	1 / 10 LB
488138	SEEDS PUMPKIN RAW NO SHELL	PACKER	1 / 5 LB

JAKE'S ITEM #	SERVING UTENSILS & DISPOSABLES	BRAND	PACK SIZE
ROLPI3	LABEL SECURE IT PERMANENT RED	NATIONAL CHECKING	2 / 250 CT
CATW02	CONTAINER 2 COMP RECT BLACK BTM CLR TOP	PURE PACKAGING	1 / 116 CT
CATW80	CONTAINER 3 COMP RECT 11X8X1.63 LID IS CATW81	SABERT	1 / 150 CT
CATW81	LID 3 COMP CLR FOR CATW30	SABERT	1 / 1520 CT
CTRY23	CONTAINER 9" OCTAVIEW BLK BTM CLR LID HINGED	SOLO	1 / 100 CT
702798	PLATE 10.25" PLASTIC WHITE WITH SILVER RING	SABERT	1 / 144 CT
CATW16	FORK SERVING PLASTIC BLACK 10"	SABERT	1 / 72 CT
CTRY04	CONTAINER 8 OZ CLR HINGED DELI RECTANGLE	GENPAK	1 / 200 CT

Please ask your fabulous Jake's rep for details!

OUR *faith* LEADS US.

OUR *culture* DEFINES US.

OUR *team* DRIVES US.



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